



Panterra Strategic Industries

Company Profile | May 2026

Building Africa's Next Export Economy



DOCUMENT STATUS Institutional working profile and portfolio brief. Not an offer document, audited valuation, government approval, legal opinion or securities prospectus. All figures are planning assumptions subject to validation and due diligence.

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Executive Identity

Panterra Strategic Industries is a Zimbabwe-originated strategic development and project-origination platform focused on building export-oriented industrial infrastructure across Africa. The company packages high-potential national development concepts into bankable platforms by combining intellectual property, sector architecture, government engagement, financial modelling, branding, technical documentation, SPV structuring and capital mobilisation.

POSITIONING Panterra is not a conventional consultancy. It is an originator, structuring platform and strategic project-development engine. The value is not only in individual ideas; the value is in the repeatable method that turns concepts into investable national platforms.

Official name	Panterra Strategic Industries
Tagline	Building Africa's Next Export Economy
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Mission Statement

To originate, structure and mobilise export-oriented African industrial platforms that convert underdeveloped resources, skills, communities and strategic opportunities into investable infrastructure, hard-currency revenue and long-term national development value.

Institutional Positioning

Panterra sits between idea origination, project development, government interface, investor packaging and SPV formation. Its role is to identify structural market gaps, build controlled project architecture, protect the IP, prepare bank-grade documentation, assemble partners and then move each project into a dedicated execution vehicle.

Panterra Function	What It Means	Why It Matters
Origination	Creation of project concept, narrative, system architecture and strategy.	Protects founder IP and captures early-stage strategic value.
Packaging	Investment memoranda, project profiles, decks, graphics, technical packs and financial models.	Turns ideas into documents institutions can review.
Structuring	SPVs, licences, governance terms, reserved matters and founder-control frameworks.	Prevents investors or partners from taking the engine while funding one asset.
Capital mobilisation	Engagement with government, DFIs, strategic investors, pension funds, sponsors and diaspora.	Matches the right money to the right project stage.
Implementation control	Advisory oversight, working groups, dashboards, risk registers and handover manuals.	Reduces execution failure after concept acceptance.

Founder Profile



James Gumpo / Nkululeko James Gumpo

Founder / Managing Director

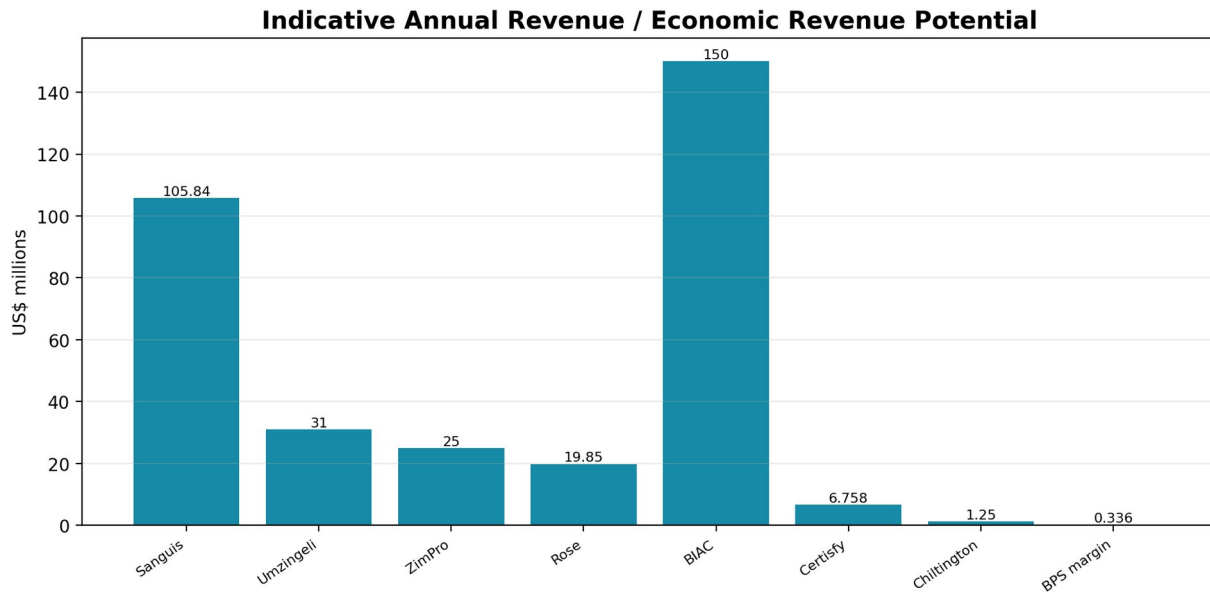
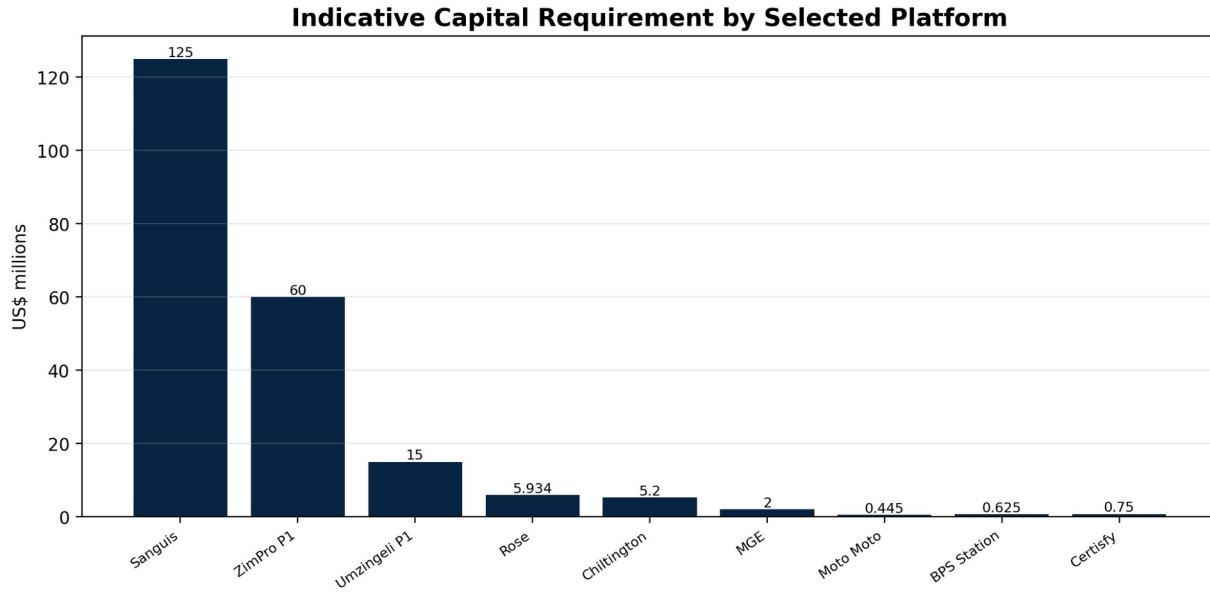
James Gumpo is the originator behind Panterra Strategic Industries and its portfolio of export-economy platforms. His work focuses on converting raw concepts into structured national development vehicles across agriculture, mining, energy, tourism, biotechnology, skills export, compliance infrastructure and branded product systems. His founder advantage is not narrow sector expertise; it is cross-sector opportunity construction, IP packaging and the ability to connect policy logic, market gaps and capital narratives into investable platforms.

FOUNDER CONTROL Founder discipline requirement: Panterra must protect its IP, version control and project architecture. The stronger the project library becomes, the more dangerous casual sharing becomes. Every serious external engagement must be controlled by NDA, written originator acknowledgement, legal routing and release discipline.

Sector Pillars

Pillar	Current Platforms	Strategic Purpose
Agri-industrial corridors	BIAC, Rose of Hurungwe, Certisfy/AgriShare	Rural industrialisation, export agriculture, beneficiation and traceability.
Biological and health infrastructure	SanguisPharma	Pharmaceutical plasma supply, bioplasma training, donor mobility and health-industrial capability.
Skills-export infrastructure	ZimPro	Training, language integration, international employment corridors and ethical training finance recovery.
Tourism and experience economy	ZimPass, Umzingeli	Regional tourism activation, conservation tourism, controlled-access assets and global adventure events.
Energy and mine infrastructure	Chilington Solar, MineGrid, Batonga Power Solutions	Solar reference assets, mine electrification, fuel retail and solid-fuel distribution.
Mining services and exploration	Sikelela MAGDRONE, SMG Mobile Labs, MGE	Geophysics, mineral testing, gemstone trading infrastructure and mining-system support.
Consumer and creative brands	Moto Moto, Colan Flair, Township by Colan Flair, Ride Along 2 School	Retail energy, apparel licensing, philanthropic mobility and social-impact brand systems.

Portfolio Summary Dashboard



FINANCIAL DISCIPLINE The figures are not audited valuations. They are planning anchors used to prioritise diligence, funding route, legal structure and project sequencing.

Project Portfolio at a Glance

Project	Sector	Capital Requirement	Revenue / Value Logic
Batonga Agri-Industrial Corridor (BIAC)	Agri-industrial corridors, rural industrialisation and export agriculture	Planning band: US\$100m-US\$150m full corridor buildout; Hope & Clara/BIAC development-capital raise: US\$1.5m in Q1 2027 after US\$500k setup phase.	Mature annual economic revenue potential: US\$120m-US\$250m depending on cassava, Juncao, livestock/feed, processing and export capture. Final numbers require updated farm/processing model.
SanguisPharma	Pharmaceutical plasma and biologics infrastructure	Official delivery target: US\$125m; internal control budget: US\$131m; high-risk tolerance ceiling: US\$145m.	Full-utilisation 2030 bank case: US\$105.84m annual revenue at US\$140/L; upside: US\$120.96m at US\$160/L. Break-even price approx.

ZimPro	National skills-export infrastructure	Phase 1 launch campus: US\$40m-US\$80m for 500-1,000 students. Full 5,000-student buildout: US\$250m-US\$340m.	Full capacity tuition/programme revenue potential: approx. US\$20m-US\$25m/year. 20-year base-case national inflow model: approx. US\$1.20bn, including remittances and training recovery.
Certisfy / AgriShare / AGRIN	Digital phytosanitary certification, traceability and agricultural trade compliance	Seed capital requirement: US\$750,000 over 24 months.	Base-case Year 5 revenue: US\$6.758m; EBITDA: US\$3.038m; break-even expected around Year 3 if regulatory and exporter adoption occur on schedule.
ZimPass: Zimbabwe Unlocked	Tourism access, confidence, mobility and continental market activation	Panterra base engagement: US\$575,000. Optional implementation assurance retainer: US\$250,000-US\$280,000. Programme budget/sponsorship envelope to be finalised with Ministry/ZTA.	Panterra revenue comes from engagement/IP/handover and optional retainer. National economic value comes from incremental tourism spend, operator bookings, sponsor inventory and domestic tourism activation.
Umzingeli Eco Consultancy	Premium safari, conservation tourism and crocodile tournament platform	Phase 1 target: US\$15m for approx. 60-room lodge and tournament-ready operating platform. Full vision: US\$60m-US\$80m for 200+ room destination asset.	Mature revenue potential: US\$30m-US\$33m/year; EBITDA potential: US\$13m-US\$17m/year after full scale-up, subject to approvals, quotas and execution.
Rose of Hurungwe / Karoi Rose Quartz Beneficiation Company	Rose quartz beneficiation, artisan products and export craft manufacturing	Day-one funding envelope approx. US\$5.934m: startup CAPEX US\$3.375m + Year 1 operating reserve US\$2.559m.	Year 1 base launch revenue approx. US\$6.30m; mature annual sales capacity approx. US\$19.85m; Year 5 revenue approx. US\$20.84m; Year 5 EBITDA approx. US\$12.88m.
Chilington Solar Project	Renewable energy and corridor solar infrastructure	Stage 1 5 MWp grid-tied PV CAPEX: US\$4.2m-US\$5.8m; central planning band US\$4.8m-US\$5.2m.	Expected output approx. 9.25 GWh/year. Revenue at US\$0.12-US\$0.15/kWh: approx. US\$1.11m-US\$1.39m/year before O&M. O&M approx. US\$160k/year.
Monomatapa Gem Exchange (MGE)	Gemstone trading infrastructure, auction exchange and beneficiation market access	Phase 1 capital requirement: approx. US\$2m structured mainly as private debt.	Revenue from brokerage, auction seller fees, buyer premiums, equipment leasing and training. Base platform fee potential: US\$1.8m-US\$3.6m/year under conservative early trading assumptions; higher at strong volume.
MineGrid	Mine electrification, modular substations and structured infrastructure finance	Pilot modular substation assets: approx. US\$750k-US\$1.5m per mine/substation package; 3-5 mine pilot asset pool approx. US\$2.25m-US\$7.5m.	Revenue from structured monthly payments, O&M, project development fees and asset finance returns. Pilot revenue depends on mine load, term and security package.
SIKELELA MAGDRONE / Hurungwe Exploration	UAV magnetics, TDEM, gravity and multi-commodity exploration	Bank-ready equipment/service platform band approx. US\$300k-US\$500k depending ownership/leased equipment. Corrected Hurungwe pre-drilling field cost: approx. US\$123,767 excluding variable allowances and drilling.	Can operate internally and as a services business. Potential service revenue US\$500k-US\$1.2m/year if contracted surveys are secured; discovery value is separate upside.
SMG Mobile Labs	Mobile chrome testing and production-control laboratory	Four-month pilot budget range: US\$82,300-US\$159,500. Earlier US\$77,010 is a bare-bones floor only.	Initial value is revenue protection and buyer-dispute reduction for chrome operations; external testing revenue only after accreditation and buyer acceptance.
Moto Moto Charcoal Briquettes	Solid fuel manufacturing, container retail and vendor empowerment	Recommended early envelope approx. US\$445,000, including US\$200,000 JV capital plus additional rollout/project buffer.	Primary SKU 5kg bag at US\$2 retail. Scaled container/vendor network can reach US\$2m-US\$5m annual sales if volume, margins and repeat demand validate.
Batonga Power Solutions - Zambezi Valley Service Station	Fuel retail, forecourt infrastructure and service-station roll-out	Rounded funding package: US\$625,000. Minimum envelope: US\$609,420.10.	Base case at 280,000 L/month and US\$0.07/L station margin produces approx. US\$235,200/year gross margin before full opex. 400,000 L/month produces approx. US\$336,000/year station margin.
Ride Along 2 School	Philanthropic learner mobility and bicycle donation	Charitable/in-kind model. Early phase requires coordination, storage, shipping, customs/rebate and last-mile logistics;	No commercial revenue. Donation, CSR, grant and in-kind support model only.

		capital budget depends on bicycle volumes and donor freight support.	
Colan Flair / Township by Colan Flair / Silver Fox	Apparel licensing, brand collaboration and controlled micro-batch production	Concept/IP/licensing pack and micro-batch production pilot: US\$50k-US\$150k indicative, subject to Playrix approval and supplier terms.	Revenue depends on licensing approval, production volume, royalty terms and distribution channels. No public-sale revenue should be assumed before IP approval.

Current Operating Model

- Create or identify high-capital national development opportunities with export, import-substitution or strategic-infrastructure logic.
- Build the intellectual property: concept architecture, brand, financial logic, implementation roadmap, stakeholder structure and risk controls.
- Separate Panterra IP from project SPVs so investors fund assets without taking the whole Panterra engine.
- Use Hope & Clara Project Development Office as the project-preparation, model-making, investor-room and documentation engine.
- Move selected projects into dedicated SPVs only after land, regulatory, partner, capital and control terms are mature enough.
- Deploy Panterra Build Series and controlled documentary storytelling where narrative trust can support diaspora or institutional capital mobilisation.

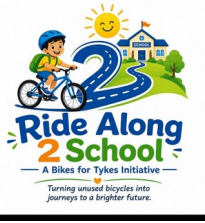
Organisational Structure

Layer	Role	Examples
HoldCo / Originator	Owns Panterra IP, brand architecture, project manuals, portfolio strategy and founder-control framework.	Panterra Strategic Industries.
Development Office	Prepares projects, proposals, financial models, 3D models, graphics, legal packs and investor rooms.	Hope & Clara Project Development Office.
Project SPVs	Own project assets, contracts, permits, operating assets and investor capital.	BIAC SPV, SanguisPharma, Karoi Rose Quartz Beneficiation Company, Chillington SPV.
Operating/Brand Units	Run market-facing operations or product systems.	Moto Moto, ZimPass, Certisfy, Umzingeli, Colan Flair.
Community/Impact Vehicles	Ring-fence participation, social benefit and philanthropic impact.	BIAC community structures, Worker and Community Participation Trust, Ride Along 2 School.

Current Brand Library

The following logos are the current working brand assets locked into the Panterra ecosystem for May 2026. They provide the visual basis for current company profiles, project dossiers, investment memoranda and ministerial submissions.

Panterra	BIAC	SanguisPharma	ZimPro

			
Certisfy	ZimPass	Umzingeli	Rose of Hurungwe
			
Chiltington Solar	Sikelela Mining	Moto Moto	Ride Along 2 School
			
Township by Colan Flair	Colan Flair Apparel	Silverfox	Quartzite Rangers

Version-Control Rule

The Panterra project library now includes final detailed project proposals, transfer packs, logos, legal architecture and ministerial submission material. Future external documents must be built from the latest controlling source for each project. Where a transfer pack conflicts with a later final proposal, the final proposal controls unless the founder explicitly overrides it.

Contact Details

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